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By Nathan A Perez

Career Innovations Press, United States, 2014. Paperback. Book Condition: New. 214 x 149 mm. Language: English . Brand New Book ***** Print on Demand *****. Based on the critically acclaimed Executive Edition, this new 2015 publication of The 20-Minute Networking Meeting - Graduate Edition brings the same powerful job-search model to graduates that is used every day by Fortune 500 executives and international business leaders around the world. Using the best elements of networkers from a wide array of industries and businesses, and combined with 40 years of the authors professional networking experience, The 20-Minute Networking Meeting takes the 5 most important parts of a networking meeting, and culminates in an concise, efficient, and highly productive job-search networking model. Constructed specifically for graduates, The Graduate Edition will help anyone with a limited professional history. Chock full of real-world scenarios, meeting examples, short stories that show the 20MNM in action, and dozens of tips and observations from career professionals and recruiting experts around the country, the 20MNM is written strictly from a hiring perspective. It includes the experiences of students and grads from a wide range of majors and universities, and is complemented by the experiences of seasoned executives to give a...



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